



Zarai Taraqiyati Bank Ltd.

CAREER OPPORTUNITIES

ZTBL is a major public sector specialized financial institution with a wide network of Branches all across the country. The management intends to induct energetic and challenge-oriented individuals for the following positions on regular basis under Bank's Staff Regulations (SR-2005).

Sr. No.	Post Title / Place	Qualifications/Experience						
01.	Senior Vice President (Operations)	<p><u>Qualifications:</u> Graduate / Post Graduate in Business Administration, Agriculture, Mathematics, Finance, Statistics, Economics, Commerce or any equivalent relevant degree from HEC recognized university.</p> <p><u>Experience:</u></p> <ul style="list-style-type: none"> • Minimum Fifteen (15) years working experience in any Bank/DFIs/FIs. • Candidate having working experience of Middle Management level or above is eligible for this post. • Candidates working/worked as Zonal / Area Managers or equivalent positions would be given weightage. <p><u>Positions Vacant at:</u> Candidates belonging to same geographical areas or working experience especially in following cities and its surroundings are eligible to apply:</p> <table style="margin-left: 40px;"> <tr> <td>i. Bahawalnagar</td> <td>(1)</td> </tr> <tr> <td>ii. Jhang</td> <td>(1)</td> </tr> <tr> <td>iii. Okara</td> <td>(1)</td> </tr> </table> <p><u>Major Responsibilities:</u></p> <ul style="list-style-type: none"> • <u>Marketing / Business:</u> <ul style="list-style-type: none"> ✓ Development of business of Branches according to overall business targets goals of the bank on a regular basis. ✓ Achievement of Disbursement, Recovery of Agri loans, Deposit, Profit and other business targets of the Zone / Branches. • <u>Operations:</u> <ul style="list-style-type: none"> ✓ Manage all administrative, human resource, logistic and operational needs pertaining to branches/offices. ✓ Review and monitor rectification progress of internal, external and Regulatory Audit reports for branches/offices. ✓ Coordinate with IT Division to review and implement IT solutions at branches/offices. ✓ Development of an effective mechanism to manage and control the field operations through regular branches visits. ✓ Identification of the gaps in operational areas to improve overall banking operations. ✓ Maintain financial discipline according to Bank's standing instructions. ✓ Coordinate with Risk Management to address Operational Risk at branches. ✓ Identification of new opportunities for opening and relocation of branches. ✓ Implementation / Compliance with all rules / regulations of SBP / Bank in field operations including AML/CFT/KYC parameters. ✓ Implementation of quality assurance standards in Branches/Zonal office. ✓ Review and evaluate financial and operational performance of branches/offices. 	i. Bahawalnagar	(1)	ii. Jhang	(1)	iii. Okara	(1)
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ii. Jhang	(1)							
iii. Okara	(1)							

		<ul style="list-style-type: none"> • Human Resource: ✓ Engage workforce for higher productivity and lead team of Branch Managers and staff. ✓ Identify training needs of the staff working in Branches / Zonal office. ✓ Must have strong communication skills. <p style="text-align: center;">Maximum Age Limit = 55 years (as on the closing date to apply)</p>
Sr. No.	Post Title / Place	Qualifications/Experience
02.	Vice President (Operations)	<p>Qualifications:</p> <p>Graduate / Post Graduate in Business Administration, Agriculture, Mathematics, Finance, Statistics, Economics, Commerce or any equivalent relevant degree from HEC recognized university.</p> <p>Experience:</p> <ul style="list-style-type: none"> • Minimum Ten (10) years working experience in any Bank/DFIs/FIs. • Candidate having working experience of Middle Management level or above is eligible for this post. • Candidates working/worked as Zonal / Area Managers or equivalent positions would be given weightage. <p>Positions Vacant at:</p> <p>Candidates belonging to same geographical areas or working experience especially in following cities and its surroundings are eligible to apply:</p> <p style="margin-left: 40px;">i. Sialkot (1)</p> <p style="margin-left: 40px;">ii. D.I. Khan (1)</p> <p>Major Responsibilities:</p> <ul style="list-style-type: none"> • Marketing / Business: ✓ Development of business of Branches according to overall business targets goals of the bank on a regular basis. ✓ Achievement of Disbursement, Recovery of Agri loans, Deposit, Profit and other business targets of the Zone / Branches. • Operations: ✓ Review and monitor rectification progress of internal, external and Regulatory Audit reports for branches/offices. ✓ Development of an effective mechanism to manage and control the field operations through regular branches visits. ✓ Identification of the gaps in operational areas to improve overall banking operations. ✓ Maintain financial discipline according to Bank's standing instructions. ✓ Coordinate with Risk Management to address Operational Risk at branches. ✓ Identification of new opportunities for opening and relocation of branches. ✓ Implementation / Compliance with all rules / regulations of SBP / Bank in field operations including AML/CFT/KYC parameters. ✓ Implementation of quality assurance standards in Branches/Zonal office. ✓ Review and evaluate financial and operational performance of branches/offices. • Human Resource: ✓ Engage workforce for higher productivity and lead team of Branch Managers and staff. ✓ Must have strong communication skills. <p>Maximum Age Limit = 55 years (as on the closing date to apply)</p>

- We offer competitive remuneration package geared towards attracting best talent in the market.
- Applicants should have minimum **2.5 CGPA** or minimum **60% marks** in degree on the basis of which applying for.
- Dual nationality holders are not eligible to apply for the post.
- Only short-listed candidates will be called for interview.
- Interested candidates may apply online through website: www.ztbl.com.pk within 15 days of publication of this advertisement.
- No TA/DA will be admissible for interviews.
- Advertisement Date: 03-05-2020
- Closing Date of Advertisement: 17-05-2020

Please note that any kind of external/internal influence or SAFARISH in Recruitment process would lead to cancel the credentials of candidate and applicant would be immediately BLACKLISTED.